

Silver Lake Leads \$150 Million Series E Investment in Clari

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Simpson Thacher represented affiliates of Silver Lake (“Silver Lake”) in connection with its role as the lead investor in a \$150 million Series E investment round in Clari Inc. (“Clari”). The investment brings Clari’s total valuation to \$1.6 billion. Clari plans to use the funds to accelerate product development, expand ecosystem partnerships and drive global expansion.

Clari’s revenue operations platform improves efficiency, predictability and growth across the entire revenue process for its customers. It gives revenue teams total visibility into their business, to drive process rigor, spot risk and opportunity in the pipeline, increase forecast accuracy, and drive overall efficiency.

The Simpson Thacher team includes Atif Azher and Mark Myott (M&A); Lori Lesser and Amber Harezlak (Intellectual Property); Steve Blake (FCPA and Regulatory); Tristan Brown (ECEB); and Kelly Karapetyan (Antitrust).

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