

Simpson Thacher Represents the Initial Purchasers in \$800 Million Notes Offering by Gartner in Connection With Acquisition of CEB

03.30.17



The Firm represented the initial purchasers, led by Goldman, Sachs & Co. and J.P. Morgan Securities LLC as joint bookrunning managers, in connection with a private offering of \$800 million aggregate principal amount of 5.125% Senior Notes due 2025 (the “Notes”) by Gartner, Inc. (“Gartner”), to finance, in part, its acquisition of CEB Inc. (“CEB”). The offering closed on March 30, 2017.

Gartner (NYSE: IT) is the world’s leading information technology research and advisory company. Headquartered in Stamford, Connecticut, Gartner has almost 9,000 associates, including 1,900 research analysts and consultants, operating in more than 90 countries and works with more than 11,000 distinct enterprises to research, analyze and interpret the business of IT within the context of those enterprises’ individual roles.

CEB is a best practice insight and technology company and a trusted partner to nearly 90% of the Fortune 500, more than 80% of the FTSE 100 and over 70% of the Dow Jones Asian Titans. CEB advises leaders at more than 10,000 organizations worldwide who rely on its advisory services and technology solutions to manage their talent, customers and operations.

The Simpson Thacher team included Art Robinson, Dave Azarkh, Lisa Zhang and Steve LoCascio (Capital Markets); Michael Isby (Environmental); Taylor Weinstein (Tax); Monica Chan (Intellectual Property); Larry Moss, Eric Wolf and Monisha Bhayana (Executive Compensation and Employee Benefits); Dennis Loiacono (Real Estate); and Jennie Getsin (Blue Sky). Ben Heriaud and Madeline Sprung-Keyser also provided invaluable assistance.

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